

INVESTMENT MANAGEMENT TRUSTEE ADMINISTRATION SERVICES - RFP 01080

	<u>EVALUATOR</u>	<u>COST/FINANCIAL</u>	<u>APPROACH</u>	<u>FIRM/PERSONNEL EXPERIENCE</u>	<u>LOCAL PREFERENCE</u>	<u>WEIGHTED TECHNICAL SCORE</u>
BOWEN, HANES & COMPANY						
	1		10	10	0	0.45
	2		10	10	0	0.45
	3		10	10	0	0.45
	4		9	10	0	0.43
	AVERAGE WEIGHTED SCORE					0.44
	<u>EVALUATOR</u>	<u>COST/FINANCIAL</u>	<u>APPROACH</u>	<u>FIRM/PERSONNEL EXPERIENCE</u>	<u>LOCAL PREFERENCE</u>	<u>WEIGHTED TECHNICAL SCORE</u>
SYNOVUS (TRUSTEE ONLY)						
	1		10	9	0	0.43
	2		9	9	0	0.41
	3		9	10	0	0.43
	4		5	8	0	0.29
	AVERAGE WEIGHTED SCORE					0.39
	<u>EVALUATOR</u>	<u>COST/FINANCIAL</u>	<u>APPROACH</u>	<u>FIRM/PERSONNEL EXPERIENCE</u>	<u>LOCAL PREFERENCE</u>	<u>WEIGHTED TECHNICAL SCORE</u>
BB&T (TRUSTEE ONLY)						
	1		9	9	0	0.41
	2		8	8	0	0.36
	3		6	6	0	0.27
	4		9	10	0	0.43
	AVERAGE WEIGHTED SCORE					0.37
	<u>EVALUATOR</u>	<u>COST/FINANCIAL</u>	<u>APPROACH</u>	<u>FIRM/PERSONNEL EXPERIENCE</u>	<u>LOCAL PREFERENCE</u>	<u>WEIGHTED TECHNICAL SCORE</u>
SYNOVUS (INVESTMENT MGR ONLY)						
	1		5	8	0	0.29
	2		7	7	0	0.32
	3		9	9	0	0.41
	4		4	5	0	0.20
	AVERAGE WEIGHTED SCORE					0.30
	<u>EVALUATOR</u>	<u>COST/FINANCIAL</u>	<u>APPROACH</u>	<u>FIRM/PERSONNEL EXPERIENCE</u>	<u>LOCAL PREFERENCE</u>	<u>WEIGHTED TECHNICAL SCORE</u>
BB&T - STENIY (INVESTMENT MGR ONLY)						
	1		3	8	0	0.24
	2		7	7	0	0.32
	3		7	7	0	0.32
	4		6	6	0	0.27
	AVERAGE WEIGHTED SCORE					0.28
	<u>EVALUATOR</u>	<u>COST/FINANCIAL</u>	<u>APPROACH</u>	<u>FIRM/PERSONNEL EXPERIENCE</u>	<u>LOCAL PREFERENCE</u>	<u>WEIGHTED TECHNICAL SCORE</u>
TNB FINANCIAL SERVICES						
	1		5	7	2	0.31
	2		6	6	2	0.31
	3		4	5	2	0.24
	4		4	5	2	0.24
	AVERAGE WEIGHTED SCORE					0.27
	<u>EVALUATOR</u>	<u>COST/FINANCIAL</u>	<u>APPROACH</u>	<u>FIRM/PERSONNEL EXPERIENCE</u>	<u>LOCAL PREFERENCE</u>	<u>WEIGHTED TECHNICAL SCORE</u>
ALLEN, MOONEY & BARNES						
	1		0	0	0	0.00
	2		6	6	0	0.27
	3		9	9	0	0.41
	4		2.5	3	0	0.12
	AVERAGE WEIGHTED SCORE					0.20
	<u>EVALUATOR</u>	<u>COST/FINANCIAL</u>	<u>APPROACH</u>	<u>FIRM/PERSONNEL EXPERIENCE</u>	<u>LOCAL PREFERENCE</u>	<u>WEIGHTED TECHNICAL SCORE</u>
INVESTMENT PERFORMANCE SERVICES						
	1		0	0	0	0.00
	2		0	0	0	0.00
	3		0	0	0	0.00
	4		3.5	4.5	0	0.18
	AVERAGE WEIGHTED SCORE					0.04